

For Six Month Period Ending JUN 30 1990  
(Insert date)

Name of Registrant

Registration No.

BERMUDA DEPARTMENT OF TOURISM

430

Business Address of Registrant 310 Madison Avenue, Suite 201, New York, NY 10017  
44 School Street, Suite 1010, Boston, MA 02100  
130 North Wacker Drive, Suite 1070, Chicago, IL 60606  
235 Peachtree St., NE, Atlanta, GA 30303  
I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

Pamela H. Fairchild

Information Coordinator

May 31, 1990

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Diana Marie Adams	9 Little Lane, Peabody, MA 01960//	British	Assistant Manager/ Sales	Feb. 1, 1990

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

**BERMUDA DEPARTMENT OF TOURISM**

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

**SEE ATTACHED**

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☐

No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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**PLEASE SEE SCHEDULE A, HERETO ANNEXED**

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Total

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## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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**PLEASE SEE ANNEXED SCHEDULE A AND SCHEDULE B FOR LIST OF OPERATIONAL EXPENSES.**

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Total

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts      ☐ Magazine or newspaper articles      ☐ Motion picture films      ☐ Letters or telegrams  
☐ Advertising campaigns      ☐ Press releases      ☐ Pamphlets or other publications      ☐ Lectures or speeches

☐ Other (specify) NONE

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials      ☐ Newspapers      ☐ Libraries  
☐ Legislators      ☐ Editors      ☐ Educational institutions  
☐ Government agencies      ☐ Civic groups or associations      ☐ Nationality groups  
☐ Other (specify) NONE

21. What language was used in this political propaganda:

☐ English      ☐ Other (specify) NONE

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☒

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐  
**NOT APPLICABLE**

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup>      Yes ☒      No ☐  
 Exhibit B<sup>7</sup>      Yes ☒      No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

## 26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

## 27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

x

PAUL L. ZAR

Director of Sales, North America

Subscribed and sworn to before me at

New York, New York

this 10<sup>th</sup> day of August, 1990

ROBERT F. QUINN, NOTARY PUBLIC  
State of New York No. 41-4851215  
Qualified in Queens County  
Certificate Filed in New York County  
Commission Expires January 27, 1992

(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

BERMUDA DEPARTMENT OF TOURISM  
January - June 1990  
Activities

- Jan. 9 Participated in New Jersey Trips Show, Destination Travel, Keyport, NJ by L. Woolridge, 100 people attended. Literature disseminated.
- Jan. 9 Presentation to Delta Airlines Reservations staff, Logan Airport, East Boston, MA, by R.T. Dillas, 150 staff attended, literature disseminated, film, "Life in a Day" shown.
- Jan. 11 Participated in Bermuda Presentation at The Palmer House, Chicago, IL, by J. Garca and D. Ming; 41 travel agents attended, literature disseminated, film, "Life in a Day" shown.
- Jan. 12 Participated in Bermuda Presentation at Park Hyatt Hotel, Chicago, IL, by J. Garca and D. Ming; 34 travel agents attended, literature disseminated, film, "life in a Day" shown.
- Jan. 13 Participated in Washington Antiques Society Charity Ball, Omni Shoreham, Washington, DC, by M. Outerbridge; 500 people attended, literature disseminated.
- Jan. 14 Participated in Bridal Show with Carefree Travel, Hillcrest, in Waltham, MA, by R. Dillas; 1000 people attended, literature disseminated.
- Jan. 17 Participated in CTA Meeting, Sheraton Hotel, Newark, NJ, by L. Woolridge; 150 people attended, literature disseminated.
- Jan. 20 Participated in SATO Travel Trade Show, Westpoint Academy, Westpoint, NY by J. Brimmer; 880 people attended, literature disseminated.
- Jan. 21 Participated in Gibson World Travel Show, Omni Hotel, Virginia Beach, VA; 500 people attended, literature disseminated.
- Jan. 24 Participated in Travel Destination Review Show, Clocktower Convention Center, Rockford, IL, by J. Garca; 502 people attended, literature disseminated.
- Jan. 26 Participated in American Society of Travel Agents (ASTA) Southeast Chapter Conference, The Grand Kempinski, Dallas, TX, by J. Welch and G. Pedroni; 540 travel agents attended, literature disseminated.

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- Jan. 30 Participated in Haley Corp. Presentation to H.I. Travel, Philadelphia, PA by M. Outerbridge; 300 people attended, literature disseminated.
- Jan. 31 Participated in GoGo Tour/Liberty Travel Presentation, Ramsey, NJ by R. Eve and L. Woolridge; 56 travel agents participated; literature disseminated.
- Jan. 31 Participated in Bermuda Educational Seminar at Crimson Travel, Government Centre, Boston, MA, by R. Dillas; 22 travel agents attended, literature disseminated, film "Life in a Day" shown.
- Feb. 6 Participated in Sonesta Beach Hotel Travel Agent Seminar, Towne Lyne House, Lynnfield, MA by D. Adams and R. Dillas; 75 travel agents attended, literature disseminated.
- Feb. 6 Participated in Bermuda Luncheon/Seminar, Holiday Inn, Erie, PA, by J. Garca, R. Eve, L. Woolridge and D. Ming, 35 people attended, literature disseminated.
- Feb. 6 Participated in Bermuda Seminar, Avalon Inn, Warren, OH, by J. Garca, R. Eve, L. Woolridge and D. Ming, 105 people attended, literature disseminated.
- Feb. 7 Participated in Bermuda Seminar, Vista Hotel, Pittsburgh, PA, by J. Garca, R. Eve, L. Woolridge and D. Ming, 202 people attended, literature disseminated.
- Feb. 7 Participated in Liadis Travel Presentation, Robert Gauntlett Community Center, Newton Square, PA, by M. Outerbridge; 65 people attended, literature disseminated.
- Feb. 7 Participated in Sonesta Beach Hotel Travel Agent Seminar, The Barney House, Farmington, CT by G. Bean; 50 travel agents attended, literature disseminated.
- Feb. 8 Participated in Sonesta Beach Hotel Travel Agent Seminar, The Pillar House, Newton, MA, by R. Dillas and D. Adams; 120 travel agents attended, literature disseminated.
- Feb. 8 Participated in Gibson World Travel Presentation, Delaware Holiday Inn, Lionsville, PA, by M. Outerbridge; 34 travel agents attended, literature disseminated.
- Feb. 9-11 Participated in Detroit Golf Show, Hyatt Dearborn, Fairlane Town Center, Dearborn, MI, by J. Garca; literature disseminated.
- Feb. 10 Participated in Travel Agents of the Carolinas Convention, North Raleigh Hilton, Raleigh, NC, by J. Welch and G. Pedro; 300 travel agents attended, Literature disseminated.

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- Feb. 14 Participated in Sonesta Beach Hotel Presentation, New York, NY, by L. Woolridge; 80 people attended, literature disseminated.
- Feb. 15 Participated in V.T.S. Travel Show, New York, NY by L. Woolridge; 250 people attended, literature disseminated.
- Feb. 19 Participated in Marriott Central Reservations Seminar, Marriott Hotel, Omaha, NE, by J. Garca; 25 agents attended, literature disseminated.
- Feb. 21 Participated in American Express/Chubb Presentation, Warren, NJ, by L. Woolridge; 350 people attended, literature disseminated.
- Feb. 21 Participated in Omni Travel Seminar, Cambridge, MA, by R. Dillas; 20 agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.
- Feb. 21 Participated in Bermuda Presentation at Crimson Travel Service, Cambridge, MA, by G. Bean; 18 travel agents attended, slide presentation, literature disseminated.
- Feb. 21 Participated in Elbow Beach Hotel Presentation, Marriott Hotel, Andover, MA by R. Dillas and H. Croniss; 35 travel agents attended, film "Life in a Day" shown, literature disseminated.
- Feb. 26 Participated in Bermuda Off-Island Briefing Presentation, Westin Hotel, Boston, MA by P. Zar, R. Cassidy, R. Dillas, G. Bean, D. Adams, H. Cronis, M. O'Brien, L. Woolridge, M. Outerbridge, J. Welch; 450 travel agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.

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- Feb. 27 Participated in Bermuda Off-Island Briefing Presentation, Doubletree Hotel, Atlanta, GA by P. Zar, R. Cassidy, D. Adams, L. Woolridge, J. Welch, G. Pedro, C. Flores; 450 travel agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.
- Feb. 28 Participated in Bermuda Off-Island Briefing Presentation, Wyndham Hotel, Philadelphia, PA by P. Zar, R. Cassidy, J. Brimmer, D. Adams, L. Woolridge, J. Welch, R. Eve, M. Outerbridge, P. Pitt; 388 travel agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.
- Mar. 1 Participated in "Bermuda Night" Travel Host, North Easton, MA, by R. Dillas and D. Adams, film "Life in a Day" shown, literature disseminated.
- Mar. 1 Participated in Bermuda Off-Island Briefing Presentation, Royce Carlin Hotel, Melville, NY by P. Zar, R. Cassidy, J. Brimmer, L. Woolridge, J. Welch, R. Eve, M. Outerbridge, P. Pitt; 238 travel agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.
- Mar. 2 Participated in Bermuda Off-Island Briefing Presentation, Loew's Glenpoint Hotel, Teaneck, NJ by P. Zar, R. Cassidy, J. Brimmer, D. Adams, L. Woolridge, J. Welch, R. Eve, M. Outerbridge, P. Pitt; 388 travel agents attended, film "Life in a Day" shown, slide presentation, literature disseminated.
- Mar. 5 Participated in "Travelling in the 90's" travel show, Dartmouth Travel, Hanover, NH, by G. Bean and D. Adams; 100 travel agents and consumers attended, literature disseminated.
- Mar. 5 Participated in National Trade Show, Holiday Inn, Tysons Corner, VA, by M. Outerbridge; 108 people attended, literature disseminated.
- Mar. 6 Participated in National Trade Show, Holiday Inn, Glen Burnie, MD, by M. Outerbridge; 132 people attended, literature disseminated.
- Mar. 6 Participated in Bermuda Seminar, Airport Marriott, Greenville, SC, by J. Welch and G. Pedro; 129 travel agents attended, literature disseminated.
- Mar. 7 Participated in Bermuda Seminar, Embassy Suites, Greensboro, NC, by J. Welch and G. Pedro; 148 travel agents attended, literature disseminated.

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Mar. 7 Participated in National Trade Show, Sheraton-Brandywine Hotel, Wilmington, DE, by M. Outerbridge; 121 people attended, literature disseminated.

Mar. 7 Participated in Uniglobe Metro Park Travel Presentation, Edison, NJ; by L. Woolridge, 40 travel agents attended, literature disseminated.

Mar. 8 Participated in National Trade Show, Cherry Hill Inn, Cherry Hill, NJ by L. Woolridge; 125 people attended, literature disseminated.

Mar. 8 Participated in "Bermuda Day" in conjunction with Heritage Travel, John Hancock Tower, Boston, MA; by D. Adams and T. Dillas; 800 people attended, literature disseminated.

Mar. 8 Participated in Bermuda Seminar, Sheraton Hotel, Raleigh, NC; by J. Welch and G. Pedro; 155 travel agents attended, literature disseminated.

Mar 10-11 Participated in C.I. Travel Showcase, Virginia Beach Pavillion, Virginia Beach, V disseminated.

May 23 Participated in Travel Agent Educational Seminar, AAA Travel, Allentonw, PA, by L. Woolridge; 80 travel agents attended, literature disseminated.

May 23 Participated in Travel Agent Educational Seminar, AAA Travel, Cincinnati, OH, by D. Ming; 15 agents attended, literature disseminated.

May 29 Participated in Travel Agent Educational Seminar, AAA Travel, Utica, NY by J. Brimmer; 36 travel agents attended, literature disseminated.

May 30 Participated in Travel Agent Educational Seminar, AAA Travel, Camillus, NY by J. Brimmer; 38 travel agents attended, literature disseminated.

May 30 Participated in Educational Seminar, Norfolk Airport Hilton, Norfolk, VA by M. Outerbridge, L. Woolridge, R. Eve; 175 people attended, literature disseminated.

May 31 Participated in Travel Agent Educational Seminar, AAA Travel, Rochester, NY by J. Brimmer; 32 travel agents attended, literature disseminated.

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- Jun. 7 Participated in Educational Seminar, Sheraton Townson Hotel, Townson, MD by M. Outerbridge, L. Woolridge, R. Eve, D. Ming, J. Brimmer, P. Pitt; 175 people attended, literature disseminated.
- Jun. 12 Participated in Travel Agent Presentation, Wagon-Lits Travel, Columbus, OH, by J. Garca in conjunction with Delta Air Lines and Certified Vacations; 21 agents attended, literature disseminated.
- Jun. 13 Participated in Travel Agent Presentation, Wagon-Lits Travel, Kettering Tower, Dayton, OH, by J. Garca in conjunction with Delta Air Lines and Certified Vacations; 14 agents attended, literature disseminated.
- Jun. 28 Participated in ASTA Riverfest Conference, Blackhawk Hotel, Davenport, IA, by J. Garca; 144 agents attended, literature disseminated.
- Jun. 28 Participated in Travel Agent Educational Seminar, Niagara Frontrier Travel, Buffalo, NY by J. Brimmer; 16 travel agents attended, literature disseminated.
- Jun. 29 Participated in Travel Agent Educational Seminar, Stovroff & Taylor Travel, Buffalo, NY by J. Brimmer; 15 travel agents attended, literature disseminated.
- Jun. 29 Participated in ASTA Trainingfest, The Point on South Mountain, Phoenix, AZ, NY by L. Woolridge; 500 people attended, literature disseminated.

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SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF DECEMBER 31, 1989	\$101,153.00
FUNDS RECEIVED FROM BERMUDA	\$2,053,575.00
	\$2,154,728.00

EXPENDITURES

OPERATIONS	\$1,359,063.00	
SALARIES	\$374,604.00	
TRAVEL	\$120,287.00	
RENT	\$101,748.00	\$1,955,702.00
BALANCE ON HAND AS OF JUNE 30, 1990		\$199,026.00

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## SCHEDULE "B"

## NEW YORK OFFICE

LOCAL TRANSPORTATION	\$28,519.00
TELEPHONE/TELEXES	\$55,381.00
POSTAGE	\$123,322.00
TRAVEL LITERATURE PRINTING	\$97,289.00
TRAVEL LITERATURE DISTRIBUTION	\$136,554.00
ADVERTISING TELEPHONE DIRECTORY	\$10,814.00
CUSTOMS CLEARANCE	\$10,757.00
MESSENGER SERVICE	\$1,131.00
OFFICE EQUIPMENT RENTALS	\$21,877.00
MAINTENANCE/SERVICE	\$12,515.00
OFFICE INSURANCE	\$16,104.00
ELECTRICITY	\$0.00
STATIONERY/SUPPLIES	\$3,700.00
PROMOTION OF SALES ENTERTAINMENT	\$0.00
TRAVEL ORGANIZATIONS	\$4,995.00
SPECIAL SALES PROMOTIONS	\$198,715.00
GIFTS/TIPS	\$210.00

SCHEDULE "A"

CHICAGO OFFICE

BALANCE ON HAND AS OF DECEMBER 31, 1989	\$55,516.00
FUNDS RECEIVED FROM BERMUDA	\$199,175.00
	\$254,691.00

EXPENDITURES

OPERATIONS	\$118,690.00	
SALARIES	\$61,215.00	
TRAVEL	\$26,566.00	
RENT	\$11,897.00	\$218,368.00
BALANCE ON HAND AS OF JUNE 30, 1990		\$36,323.00

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## SCHEDULE "B"

## CHICAGO OFFICE

LOCAL TRANSPORTATION	\$4,178.00
TELEPHONE/TELEXES	\$4,849.00
POSTAGE	\$1,014.00
TRAVEL LITERATURE PRINTING	\$4,912.00
TRAVEL LITERATURE DISTRIBUTION	\$5,391.00
ADVERTISING TELEPHONE DIRECTORY	\$0.00
CUSTOMS CLEARANCE	\$154.00
MESSENGER SERVICE	\$44.00
OFFICE EQUIPMENT RENTALS	\$5,044.00
MAINTENANCE/SERVICE	\$309.00
OFFICE INSURANCE	\$0.00
ELECTRICITY	\$768.00
STATIONERY/SUPPLIES	\$1,228.00
PROMOTION OF SALES ENTERTAINMENT	\$454.00
TRAVEL ORGANIZATIONS	\$1,158.00
SPECIAL SALES PROMOTIONS	\$2,221.00
GIFTS/TIPS	\$195.00

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF DECEMBER 31, 1989	\$41,806.00
FUNDS RECEIVED FROM BERMUDA	\$235,125.00
	\$276,931.00

EXPENDITURES

OPERATIONS	\$75,339.00	
SALARIES	\$72,924.00	
TRAVEL	\$32,611.00	
RENT	\$11,725.00	\$192,599.00
BALANCE ON HAND AS OF JUNE 30, 1990		\$84,332.00

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SCHEDULE "B"

ATLANTA OFFICE

LOCAL TRANSPORTATION	\$5,726.00
TELEPHONE/TELEXES	\$8,686.00
POSTAGE	\$2,310.00
TRAVEL LITERATURE PRINTING	\$1,622.00
TRAVEL LITERATURE DISTRIBUTION	\$1,153.00
ADVERTISING TELEPHONE DIRECTORY	\$0.00
CUSTOMS CLEARANCE	\$334.00
MESSENGER SERVICE	\$98.00
OFFICE EQUIPMENT RENTALS	\$3,832.00
MAINTENANCE/SERVICE	\$970.00
OFFICE INSURANCE	\$0.00
ELECTRICITY	\$73.00
STATIONERY/SUPPLIES	\$4,291.00
PROMOTION OF SALES ENTERTAINMENT	\$3,738.00
TRAVEL ORGANIZATIONS	\$2,033.00
SPECIAL SALES PROMOTIONS	\$6,069.00
GIFTS/TIPS	\$356.00

SCHEDULE "A"

BOSTON OFFICE

BALANCE ON HAND AS OF DECEMBER 31, 1989	\$10,513.00
FUNDS RECEIVED FROM BERMUDA	\$217,650.00
	\$228,163.00

EXPENDITURES

OPERATIONS	\$127,101.00	
SALARIES	\$66,633.00	
TRAVEL	\$11,645.00	
RENT	\$11,247.00	\$216,626.00
BALANCE ON HAND AS OF JUNE 30, 1990		\$11,537.00

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## SCHEDULE "B"

## BOSTON OFFICE

LOCAL TRANSPORTATION	\$1,383.00
TELEPHONE/TELEXES	\$5,547.00
POSTAGE	\$3,422.00
TRAVEL LITERATURE PRINTING	\$364.00
TRAVEL LITERATURE DISTRIBUTION	\$2,154.00
ADVERTISING TELEPHONE DIRECTORY	\$0.00
CUSTOMS CLEARANCE	\$0.00
MESSENGER SERVICE	\$62.00
OFFICE EQUIPMENT RENTALS	\$3,330.00
MAINTENANCE/SERVICE	\$2,050.00
OFFICE INSURANCE	\$0.00
ELECTRICITY	\$221.00
STATIONERY/SUPPLIES	\$1,367.00
PROMOTION OF SALES ENTERTAINMENT	\$1,733.00
TRAVEL ORGANIZATIONS	\$446.00
SPECIAL SALES PROMOTIONS	\$6,213.00
GIFTS/TIPS	\$0.00

PUBLICATIONS DISTRIBUTED BY THE BERMUDA DEPARTMENT OF TOURISM

JANUARY 1 - JUNE 30, 1990

PUBLICATIONS:

PREPARED AND PRINTED BY:

105,700	Sportsman's Guide to Bermuda	Donihe Graphics, TN
221,125	Where to Stay in Bermuda	York Litho Ltd., CANADA
220,740	Travel Tips	Island Press, Bermuda
107,530	Bermuda Shorts Brochure	Rapp, Collins, Marcoa, NYC
60,260	Bermuda Golfer's Guide	Donihe Graphics, TN
111,100	Fall/Winter Rate Sheets	Island Press, Bermuda
232,075	Spring/Summer Rate Sheets	Island Press, Bermuda
6,000	Meeting & Incentive Travel Guide	Sterling Regal, NY
8,604	1990 Bermuda Blue Books	Bermuda Press, Bermuda
185,950	Handy Reference Map	Bermuda Press, Bermuda
10,000	Bermuda Festival Brochure	Island Press, Bermuda
67,300	Rendezvous Season Brochures	Donihe Graphics, TN
2,400	Bermuda College Weeks Brochure	Bermuda Press, Bermuda
6,500	Bermuda Hotel Representative Sheets	Sims Brecher Service, NY
158,500	Immigration Notice Flyers	Metro Selinger Indus. NY
74,605	Bermuda Sand Bags	Kinney Associates, NJ
2,250	Large Map Posters	Allan O'Keefe Group, CT
2,500	Golf Posters	Allan O'Keefe Group, CT
2,000	Springfield Somerset Poster	Island Press, Bermuda
3,950	Beach Posters	Island Press, Bermuda
1,600	Large Tennis Psters	Continental Litho, OH
66,000	Bermuda Shell Brochures	Island Press, Bermuda
51,000	Bermuda Postcards	Island Press, Bermuda
93,000	Bermuda Letterheads	Sims Brecher Service, NY
836	Bermuda Window Displays	Allan O'Keefe Group, CT
2,000	Small Cottage & Guest Houses Broch.	Pictorial Offset Corp., NJ
6,300	BDA Calenda of Events	Island Press, Bermuda
26,700	Video Cassette Mailers	LaSalle Industries, NY
29,000	Rendezvous Select Package Flyers	Metro Selinger Indus. NY
54,075	Bermuda Shoppers Guide	Island Press, Bermuda
6,270	Sightseeing In Bermuda	Sims Brecher Service, NY
1,660	Special Group Incentive Serv. Guide	Bermuda Press, Bermuda
2,747	It Could Only Ber Bermuda Calendars	Metro Seliger Ind., NY
100,480	Bermuda Discover the Secrets	Bermuda Press, Bermuda
107,485	1990 Honeymoon Guide	RR Donnelly & Sons, NY

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NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No XXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XXX or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Paul Zar  
Signature

Aug 3, 1990  
Date

PAUL L. ZAR  
Please type or print name of signatory on the line above

DIRECTOR OF SALES, NORTH AMERICA  
Title

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